

Did We Hit A Home Run?

Kris & Kristen Stark
Orlando, FL 32827

1. When selling your home, why did you hire The Hard Working Nice Guy's Team?

We were previous clients (as buyers), and felt David and team were the best fit for us due to our established relationship based on trust.

2. With one low and ten high, please rank how David and The Hard Working Nice Guy's Team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 (10)

3. In thinking about the entire selling process, what did you appreciate most about our services and why were they of value to you?

We no longer live in Florida, and very much appreciated David and Debbie acting as our "eyes & ears" throughout the process. They were in constant communication with us (almost daily), and answered our questions before we even had a chance to ask them.

4. How would you describe your interaction with Debbie Joens and the service she provided? Please comment.

Debbie is a consummate professional! She is knowledgeable, dedicated, and encouraging. No stone is left unturned and no question goes unanswered. We love Debbie!

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the selling process from David and his team? Please comment.

Absolutely!! Too many examples to list!! The short answer is that we never felt like anything other than "Preferred Clients."

6. Were the vendors (Carpet Cleaners, Handymen, Painters, Pressure Washers, etc) we recommended beneficial? Please comment.

Vendor recommendations were given to our tenants. We aren't sure if they were used, but recommendations were given to us the same day we asked for them.

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team or Leading Edge Title that caused you to feel uncomfortable? Please comment.

We do not feel Leading Edge Title's service was as client-centered as THWNGT's. Gaps in information (communication) and simple errors that led to us having to follow up after closing were not in line with our expectations.

8. When you think of The Hard Working Nice Guy and your real estate experience, what are one or two words that come to mind? However, both our buyer and we are out-of-state, so we understand closings by mail can be more difficult.

↳ Unparalleled Professionalism (in what can be a very unprofessional business)

9. Will you use David and his team for your real estate needs in the future?

Without hesitation!

10. Kris & Kristen, we sincerely appreciate the opportunity to serve you and are grateful for the trust you've placed in us. Would you be willing to introduce us to your friends and family members and tell them about the experience you had with David's team? Yes!

Kris & Kristen Stark
Kris & Kristen Stark

July 19, 2014
Date

