

# Did We Hit A Home Run?

Susan Pecuch  
Winter Park, FL 32789

1. When selling your home, why did you hire The Hard Working Nice Guy's Team?

Recommendation - Lynn Maden - Was unsure of decision + process  
Had tough time dealing with City Mortgage - was really confused -

2. With one low and ten high, please rank how David and The Hard Working Nice Guy's Team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10

3. In thinking about the entire selling process, what did you appreciate most about our services and why were they of value to you?

Communicative updates - return calls - great explanations  
talk in laymen terms - understood EMOTIONAL + distinctive aspects

4. How would you describe your interaction with Debbie Joens and the service she provided? Please comment.

20 out of 10 - First class - smart - kind - PATIENT - trustworthy

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the selling process from David and his team? Please comment.

YES - even though I had a small condo - lower price point - I never felt like that mattered or was unimportant

6. Were the vendors (Accountants, Carpet Cleaners, Handymen, Lawyers, etc) we recommended beneficial? Please comment.

- Accountant - YES  
- Lawyer - YES

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team or Leading Edge Title, that caused you to feel uncomfortable? Please comment.

Only thing - take person nice but explanation not as good - I ended up calling Debbie - it was all OK though -

8. When you think of The Hard Working Nice Guy and your real estate experience, what are one or two words that come to mind?

they cared - they know their stuff - they work for you + they work with you - they understand - make complex - less complex

9. Will you use David and his team for your real estate needs in the future?

YES

know HUMAN aspects of real estate

10. Susie, we sincerely appreciate the opportunity to serve you and are grateful for the trust you've placed in us. Would you be willing to introduce us to your friends and family members and tell them about the experience you had with David's team?

of course

SJP  
Susan Pecuch

2-11-14  
Date

