

# Did We Hit A Home Run?

Steve & Becky Hatcher  
Orlando, FL 32804

1. When selling your home, why did you hire The Hard Working Nice Guy's Team?

*Personal relationship*

2. With one low and ten high, please rank how David and The Hard Working Nice Guy's Team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10

3. In thinking about the entire selling process, what did you appreciate most about our services and why were they of value to you?

*Quality of advice was excellent*

4. How would you describe your interaction with Debbie Joens and the service she provided? Please comment.

*Very responsive. Good attention to detail*

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the selling process from David and his team? Please comment.

*David was very busy, but I never felt neglected. David was always available & kept in touch.*

6. Were the vendors (Carpet Cleaners, Handymen, Painters, Pressure Washers, etc) we recommended beneficial? Please comment.

*NA*

7. At any time, was there anything about the treatment you received from The Hard Working Nice Guy's team that caused you to feel uncomfortable? Please comment.

*We were surprised that David never brought a buyer to see the house. Our sale may have been different in this respect.*

8. When you think of The Hard Working Nice Guy and your real estate experience, what are one or two words that come to mind?

*Wise counsel  
Personal care*

9. Will you use David and his team for your real estate needs in the future?

*yes*

10. Steve & Becky, we deeply appreciate the opportunity to serve you and are grateful for the trust you've placed in us. Would you be willing to introduce us to your friends and family members and tell them about the experience you had with David's team?

*Already have!*

*Steve Hatcher*

Steve & Becky

*8/13/14*  
Date