

# Did We Hit A Home Run?

Austin & Tiffany Adams  
Orlando, FL 32814

1. When moving from St George St. to Stanfield Avenue, why did you hire The Hard Working Nice Guy's Team?

BECAUSE OF DAVID'S SERVICE TO US. NOT JUST IN THE SERVICE WE RECEIVED WHEN WE BOUGHT SAINT GEORGE, BUT ALSO BECAUSE OF DAVID'S SERVICE TO US THROUGHOUT THE YEARS. AND LASTLY BECAUSE WE KNEW THE LEVEL OF SERVICE WE WOULD RECEIVE FROM DAVID + DEBBIE.

2. With one low and ten high, please rank how David and his team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10

3. In thinking about the entire purchasing and selling process, what did you appreciate most about our services?

I MOST APPRECIATED THE CARE I RECEIVED FROM DAVID + DEBBIE. ONE OF THEM WAS ALWAYS AVAILABLE TO HELP, TO LISTEN, TO TREAT US LIKE A PERSON AND NOT JUST A SALE.

4. How would you describe your interaction with Debbie Joens and the service she provided? Please comment.

GREAT INTERACTIONS W/ DEBBIE. SHE IS SO NICE + SWEET TO WORK WITH. SHE IS ALSO VERY PERSISTENT, DETAIL ORIENTED, PROFESSIONAL, + HARD WORKING.

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the entire process from David and his team? Please comment.

YES DAVID + DEBBIE LISTENED TO OUR CONCERNS AND OUR FEARS DURING THIS STRESSFUL TIME. IN EACH STEP OF THE WAY I KNEW I COULD TRUST D + D. I LISTENED TO DAVID + TRUSTED HIM. HE IS GREAT!

6. Were the vendors (Lenders, Painters, Pressure Washers, etc) we recommended beneficial? Please comment.

THEY WERE. HAVING A RECOMMENDED LIST WAS / IS VERY HELPFUL

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team, the lender or the title company that caused you to feel uncomfortable? Please comment.

I FELT VERY UNCOMFORTABLE BY THE LAWYERS DURING THE CLOSING ON OUR PURCHASE. BUT DAVID AND MICKEY BEING THERE MADE ME FEEL A WHOLE LOT BETTER.

8. When you think of The Hard Working Nice Guy and your real estate experience, what are one or two words that come to mind?

TRUST CONFIDENCE

9. Will you use David and his team for your real estate needs in the future?

FOR SURE

10. Austin & Tiffany, we sincerely appreciate the opportunity to serve you and are grateful for the trust you've placed in us. Would you be willing to introduce us to your friends and family members and tell them about the experience you had with David's team? You bet!

AUSTIN + TIFFANY ADAMS  
Austin & Tiffany Adams

Aug 11, 2014  
Date

