

# Did We Hit A Home Run?

Josh & Lorra Gilman  
Lecanto, FL 34461

1. When purchasing your home, why did you hire The Hard Working Nice Guy's Team?

Referral from the RTS website.

2. With one low and ten high, please rank how David and his team met or exceeded your expectations.

1 2 3 4 5 6 7 8 **9** 10

3. In thinking about the entire purchasing process, what did you appreciate most about our services and why were they of value to you?

We most appreciated David & Debbie's flexibility to work with us from a distance.

4. Were you pleased with Debbie Joens and the service she provided? Please comment.

Debbie met and exceeded our expectations in assisting us with the whole process.

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the purchasing process from David and his team? Please comment.

Yes, we truly felt well cared for as David and Debbie were very responsive to our every request.

6. Were the vendors (Insurance agent(s), Lender, etc.) we recommended beneficial? Please comment.

Yes, the vendors were great!

7. At any time, was there anything about the treatment you received from The Hard Working Nice Guy's team which caused you to feel uncomfortable? Please comment.

Yes, it was uncomfortable when at times David spoke with us about a property we were excited about and was very up front about all of the cons associated with the property/process. Overall, prepared us for all the highs and the lows! Very Beneficial.

8. When you think of The Hard Working Nice Guy selling real estate, what's the first thing that comes to your mind?

A Man of His Word.

9. Will you use David and his team for your real estate needs in the future?

Absolutely!

10. Josh & Lorra, will you actively relate the experience you had with David's team and introduce us to your friends and family members, knowing your endorsements are the lifeblood of our business?

Yes we will!

Josh & Lorra Gilman

Josh & Lorra 2330 Cypress Trace Circle

3/24/2012  
Date