

# Did We Hit A Home Run?

Kris & Kristen Stark  
8442 Leatherleaf Lane Orlando, FL 32827

1. When moving from North Carolina to Orlando, why did you hire The Hard Working Nice Guy's Team?

Referral from a fellow Marine... they came highly recommended.

2. With one low and ten high, please rank how David and his team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10 !!

3. In thinking about the entire purchasing process, what did you appreciate most about our services and why were they of value to you?

David's knowledge and advice about not only buying the right home for our family, but also our financial well-being as buyers.

4. Were you pleased with Debbie Joens and the service she provided? Please comment.

Debbie may be the nicest person on the planet! She is knowledgeable, professional, understanding, and dedicated... we love her!

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the purchasing process from David and his team? Please comment.

Absolutely! They treated us like family... and continue to.

6. Were the vendors (Home Inspector(s), Insurance agent(s), etc.) we recommended beneficial? Please comment.

Yes. Home inspector & mortgage company especially!

7. At any time, was there anything about the treatment you received from The Hard Working Nice Guy's team which caused you to feel uncomfortable? Please comment.

At first we weren't sure what David thought of the homes we asked to see (he was pretty quiet). However, we then realized

8. When you think of The Hard Working Nice Guy selling real estate, what's the first thing that comes to your mind?

he was observing our likes & dislikes to help us through the process... he really listens!

9. Will you use The Hard Working Nice Guy's Team for your real estate needs in the future?

Absolutely!

8. GENUINE  
PROFESSIONALS!!  
(HONESTY, TOO)

10. Kris & Kristen, will you actively relate the experience you had with David's team and introduce us to your friends and family members, knowing your endorsements are the lifeblood of our business?

Yes... we already have!!

Kris & Kristen Stark

May 15, 2009  
Date