

# Did We Hit A Home Run?

YES!!!

Chris & Ai Santora  
14075 Portrush Dr. Orlando, FL 32828

1. When purchasing your first home, why did you hire The Hard Working Nice Guy's Team?

BECAUSE DAVID IS FAMILY

2. With one low and ten high, please rank how David and his team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 (10)

3. In thinking about the entire purchasing process, what did you appreciate most about our services and why were they of value to you?

PERSONALIZED ATTENTION; KEEPING US IN THE LOOP. THERE WERE MANY TIMES WHEN IT WAS EASY TO FORGET THAT WE WERE NOT YOUR ONLY CLIENTS!

4. Were you pleased with Debbie Joens and the service she provided? Please comment.

ABSOLUTELY. ESPECIALLY WHEN DAVID WAS OUT OF TOWN, SHE REALLY CAME THROUGH BY HELPING US GET OUR OFFER PUT ON THIS HOUSE.

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the purchasing process from David and his team? Please comment.

YES SEE #3.

6. Were the vendors (Home Inspector(s), Insurance agent(s), Lender, etc.) we recommended beneficial? Please comment.

YES, WE WENT WITH THE INSPECTORS AND THE LENDER THAT WERE RECOMMENDED AND WERE VERY HAPPY. WE STAYED WITH OUR CURRENT INS. ...

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team or Mickey Carlton with Thomas Mortgage which caused you to feel uncomfortable? Please comment.

NO

PROVIDER BECAUSE I'M AN ESTABLISHED CLIENT, THEY GAVE A BETTER QUOTE, AND RESPONDED FASTER

8. When you think of The Hard Working Nice Guy selling real estate, what's the first thing that comes to your mind?

PERSONAL CARE & ATTENTION

9. Will you use The Hard Working Nice Guy's Team for your real estate needs in the future?

YES!

10. Chris & Ai, will you actively relate the experience you had with David's team and introduce us to your friends and family members, knowing your endorsements are the lifeblood of our business? YES!

*Christopher & Ai Santora*  
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11/30/2009  
Date

