

## Did We Hit A Home Run?

David & Lisa Lang  
30420 Tokara Terrace Mt. Dora, FL 32757

When moving from

Maitland to Mt. Dora, why did you hire The Hard Working Nice Guy's Team?

David & team did such a great job in helping us find and purchase our first home that we wanted to work with him again 😊.

With one low and ten high, please rank how David and his team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10

In thinking about the entire purchasing process, what did you appreciate most about our services and why were they of value to you?

We appreciated David's tenacity in making sure we received the full builder incentive.

Were you pleased with Debbie Joens & Debbie Philpot and the service they provided? Please comment.

Both ladies were very professional & friendly. Debbie Philpot made sure we closed on time.

Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the purchasing process from David and his team? Please comment.

David kept in constant phone contact with us throughout the entire process. Yes!

Were the vendors (Home Inspector(s), Insurance agent(s), Lender etc.) we recommended beneficial? Please comment.

Yes. The home inspector (Jack Davis) made sure we had enough insulation. We regretted not being able to use Mickey's services, because he is also a man of integrity.

At any time, was there anything about the treatment you received from The Hard Working Nice Guy's team which caused you to feel uncomfortable? Please comment.

No.

When you think of The Hard Working Nice Guy selling real estate, what's the first thing that comes to your mind?

Character!

Will you use The Hard Working Nice Guy's Team for your real estate needs in the future?

Yes!

David & Lisa, will you actively relate the experience you had with David's team to your family and friends, knowing your endorsements are the lifeblood of our business?

David and Lisa Lang

May 18, 2008